

Joint Solution Brief

FLEXIBLE AND ON-DEMAND IT INFRASTRUCTURE

Enabling enterprise digital transformation with simplicity and agility

Together, Colt and Equinix enable enterprises to connect through an automated, flexible and on-demand IT infrastructure. We deliver the power to scale up transformation, improve application performance and capture global market opportunities.

Our joint offering enables the entire end-to-end digital customer journey: ecosystem connectivity, digital society connection, flexible infrastructure and optimized user experiences anywhere—and with ultra-low latency. We accelerate global green digital transformation with our shared and ambitious sustainability targets.

The major challenges you face

Ecosystem connectivity

How can you connect flexibly, securely and easily to your growing digital ecosystem of partners, customers, supplies and service providers?

The key benefits of our joint solution

Digital ecosystem adjacency

The largest in the industry, our ecosystem of over 10,000 customers and cloud providers enables enterprises to connect to everything you need to succeed and simplify your digital transformation.

Deploying applications

How can you ensure ongoing control of service delivery—from secure access levels to network costs—guaranteeing service levels while meeting the demands of variable, seasonal bandwidth?

Flexible infrastructure

We provide an end-to-end digital customer journey with the highest security and control standards. Our joint solution enables enterprises to scale infrastructure up and down, on demand.

Application performance

How can you meet customer expectations by maintaining the performance and uptime availability of applications that are very latency sensitive and require a distributed network?

Optimized user experiences

Supported by comprehensive SLAs, Colt's Ultra Low Latency network enables optimized performance and availability for data-intensive applications. Place data closer to users, compliantly and securely.

Global green expansion

How can you launch new services in new markets and geographies while meeting local sustainability requirements, especially with an aging infrastructure that needs refreshing at the same time?

Faster green transformation

Colt and Equinix both aim to reduce emissions to net zero by 2030, and to help customers do the same. We share science-based targets for Scope 1 and 2 emissions, with Colt also targeting reductions in Scope 3.



Our leading capabilities that enable success

The Colt IQ Network

Our 100Gbps-optimised, high-bandwidth and low-latency IQ Network connects over 900 data centers in 32 countries, across 51 major metros.

Colt last-mile connectivity

Our highly available and secure network spans four continents with Colt-owned infrastructure and crucial last mile connectivity to over 29,000 on net buildings around the world. With our extensive fibre footprint, we ensure full visibility, control, high performance and scalability.

Colt On Demand

Scale your network to meet your requirements with Colt On Demand, including connecting your customers with dedicated layer two connectivity to their business sites, data center or building using your own SD-WAN capabilities.

Ecosystem adjacency

Equinix has the industry's largest global ecosystem, representing more than half of the Fortune 500 and more than a third of the Forbes Global 2000. Gain quick and easy access to 10,000 customers and over 3,000 cloud and IT service providers.

All the right possibilities

Speed your delivery and consumption of digital services globally with on-demand infrastructure. Connect distributed infrastructure globally via software-defined interconnection. Streamline the deployment of processing, data, applications and security services at the digital edge.

Sustainable data centers

Providing global reach, Equinix's 230+ data centers in 65 markets and 27 countries are powered by 91% clean and renewable energy, and we are committed to achieving 100%.

Gain a simplified end-to-end network experience that is extensive, agile and secure

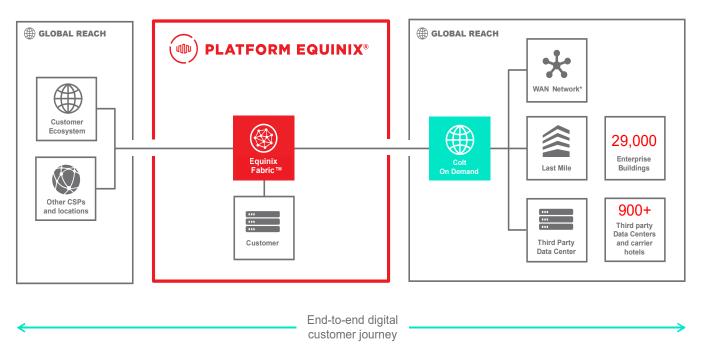
Case Study: Enabling Decathlon

Together, we provided the world's largest sporting goods retailer with a scalable, high-performance platform and reliable connectivity to support cloud migration, enhance digital retail experiences, and continue business expansion.

Read more here



Customer perspective



*Colt provides On Demand L2 connection but not supported as standard.

About Colt

Colt strives to transform the way the world works through the power of connectivity, providing agile, on-demand and secure high-bandwidth networking and voice solutions to ensure enterprises can thrive.

About Equinix

Equinix is the world's digital infrastructure company. Digital leaders harness our trusted platform to bring together and interconnect the foundational infrastructure that powers their success. We enable our customers to access all the right places, partners and possibilities they need to accelerate advantage. With Equinix, they can scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value

Ready to get started?

For more information on partnering with Colt and Equinix to gain an automated, flexible and on-demand IT infrastructure, contact us at salesenguiries@colt.net or visit us at www.colt.net/why-colt/partner-hub/equinix/